

Appendix Approved by Public Services Regulatory Commission of RA Decision N 413N as of 31 October, 2012

## "Ucom" LLC Report on the Main Economic and Technical Indicators of Fixed Telecommunication Services for 2012 3rd Q

	Indicators	u/m	Amount
1	Operating revenues, including:	k AMD	1,310,951
1)	from of public electronic communication network services	k AMD	960,731
a.	from voice services	k AMD	56,817
b.	from internet access services	k AMD	862,047
c.	from other services	k AMD	41,868
2)	from interconnection and line rental services	k AMD	6,401
3)	from sales of equipments and accessories	k AMD	15,590
4)	other operating revenues	k AMD	328,228
2	Non-operating income/(expense)	k AMD	4,332
3	Capital expenses	k AMD	1,114,545
4	Operating expenses, including:	k AMD	785,684
1)	interconnection and line rental services expenses	k AMD	437,185
2)	advertising and marketing expenses	k AMD	21,646
3)	dealer commissions	k AMD	7,811
4)	payroll expenses	k AMD	156,008
5)	other operating expenses	k AMD	163,034
5	Operating Income Before Depreciation Amortization (OIBDA)	k AMD	529,599
6	Amortization of fixed and intangible assets	k AMD	254,017
7	Profit before taxation	k AMD	
8	Profit after taxation	k AMD	
9	Subscribers using public electronic communication network services	subscriber	37,882
1)	subscribers using voice services	subscriber	12,302
2)	subscribers using internet access services	subscriber	32,100
10	Average revenue per subscribers using public electronic communication network services	AMD	8,454
1)	subscribers using voice services	AMD	1,539
2)	subscribers using internet access services	AMD	8,952
11	Traffic per subscribers using public electronic communication network services		
1)	subscribers using voice services	minute	213
2)	subscribers using internet access services	MB	37,383

1) The information in points 1-6 and 9-11 for each quarter is provided before the 30th of the third month following that quarter.

2) The information in points 7 and 8 for each year is provided before the 30th of April following that year.

3) "Subscriber" notion in the table is defined as a person having signed contract of service providing with an entity having the licence of the public electronic telecommunication network.

4) Amounts are shown without VAT.